



Exclusive Networks Cloud Services

With **FORTINET**®

Through ENCS we can offer hosting for an array of Fortinet products including **FortiGate** Virtual Licenses, **FortiManager**, **FortiClient** and **FortiAnalyser**. We help our Partners provision Fortinet VMs faster and simpler than with any other platform, all while saving money and improving performance

- **30% cheaper Hosting** (on average compared to AWS and Azure)
- **No ingress or egress fees** (keeping low costs fixed)
- **Fast, Easy deployment** (helped at each step by our cloud experts)
- **High Performance** (built on Hyperconverged Infrastructure)
- **Support desk support and 7-day snapshot backup** (Free of charge)
- **Sophisticated yet simple portal** (This can be white labelled to reflect partner branding)

Please find indicative hosting pricing below*.

Contact your Exclusive Networks account manager or SalesENCS_UK@exclusive-networks.com for a formal quote.

Virtual Firewall	Monthly hosting costs on ENCS
FG-VM01	£ 43.20
FG-VM02	£ 76.80
FG-VM04	£ 84.80
FG-VM04	£ 168.00
FG-VM08	£ 291.00

Host pricing unchanged for v variation (including VDOM)

***pricing subject to change**

Match your FortiManager to the right ENCS T-Shirt

Devices	FortiManager	ENCS T-Shirt	Cost
10	FMG-VM-BASE	Small T-SHIRT	£76.80
20	FMG-VM-BASE + FMG-VM-10-UG	Small T-SHIRT + 256GB Storage Bolt-On	£102.40
50	FMG-VM-BASE + 4 x FMG-VM-10-UG	Medium T-SHIRT + 2 x 256GB Storage Bolt-On	£136.00
100	FMG-VM-BASE + FMG-VM-100-UG	Large T-SHIRT+ 3 x 256GB Storage Bolt-On	£244.80
Up to 200	FMG-VM-BASE + 2 x FMG-VM-100-UG	XX Large T-SHIRT + 3 x 512GB Storage Bolt-On	£561.60

Fortinet ENCS Case study – Managed Service Provider Partner in the UK

A UK managed Service Provider Partner wanted to offer their customers hosting without hindering the performance they were used to with Azure. They were unhappy with how difficult it is to provision VMs with their current provider.

With ENCS we were able to offer their own white labelled portal to reflect their branding. They found the portal easy to use with multiple end users are now easily going on and provisioning their own VMs independently. Not only was performance unhindered, tests found that speed was actually significantly improved. They were also happy to be saving money for the customer while improving margins.