Product & Services Overview.

We Are
Exclusive
Networks

Portfolio.

Exclusive Networks is active in the product groups Networking, Security, Wireless, SD-WAN and Storage & Servers. In addition, we are also the designated Value Added Distributor for the latest IT trends and technologies, such as: Internet of Things (IoT) & Operational Technology (OT) –Security, Artificial Intelligence (AI) and Cloud.

Networking — **Security** — **Wireless** — **SD-WAN** — **Storage & Servers** — **Cloud** — **IoT-Security** — **OT-Security** — **AI**

ARISTA
Switches and routers for data center and service providers with very low latency. Workgroup switches and wireless.

FORTINET
Firewalls, VPN, Content Security, Web Security, Cloud Security, SASE, Zero Trust and Security Management solutions with a complete Wireless portfolio.

AXONIUS
Asset management platform that provides an extensive asset inventory, exposes security gaps and validates and enforces security policies.

FUJITSU
Enterprise, service provider, multi-cloud platform and hyperconverged storage solutions.

CLOUDIAN
Software defined object-based storage / backup, using the S3 protocol.

Gigamon
Network monitoring by means of network taps for insight into data traffic. Network Detection and Response (NDR) on physical, virtual and cloud-native data traffic.
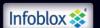
Cymulate
Cymulate is the market leader in Cybersecurity Risk Validation and Exposure Management.

GUARDIAN 360°
Security platform with scanners and probes that constantly search in and around the network for weak spots in network security or web application security.

DATACORE
Flexible, intelligent, and powerful software-defined storage solutions for block, file and object storage.

Infoblox
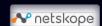DNS / DHCP, IP Address Management, Infrastructure Automation and DNS Security.

exabeam
Next generation SIEM. Analyzes behavior on the network via User Behavior Analytics (UBA). Malicious users are detected and isolated.

MANDIANT
Mandiant Cyber Threat Defense Solutions leverage innovative technology and expertise from the frontlines to protect your organization against cyber attacks.

Extreme Customer-Driven Networking
High performance network switches, routers, SDN and application switching solutions. WiFi, network and NAC.

netskope
Protects against leaks and data loss. Secures that all data and users of an organisation are protected.

f5
F5 Networks is the global leader in Application Delivery Networking and security.

NOKIA
A trusted partner for critical networks, committed to innovation and technology leadership across mobile, fixed and cloud networks.

FORESCOUT
Advanced NAC that allows businesses to continuously monitor all devices connecting to the network.

NOZOMI NETWORKS
Operational Technology (OT) maps the OT network in real time. ICS threats are detected and preventive maintenance can be performed.

NUTANIX

Cloud software and hyperconverged infrastructure solutions, making clouds invisible, freeing customers to focus on their business outcomes.

ThriveDX

ThriveDX is the global leader in cybersecurity education, and an expert in providing cybersecurity training to upskill and reskill lifelong learners.

okta

Independent platform that provides secure connectivity based on single sign-on to protect the identities of employees and customers.

Trellix

XDR architecture that adapts at the speed of threat actors and delivers advanced Ai based cyber threat intelligence.

paloalto NETWORKS

Next generation security solutions: Firewall, endpoint protection, cloud security, Logmanagement & SIEM.
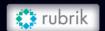
tufin

Network security by automating changes in network policies. This is completely vendor independent.

proofpoint.

Next generation email cybersecurity Integrated Security Awareness Training, Simulated Phishing Platform.

VECTRA

AI-driven threat detection and response for your cloud, data center, IoT and enterprise.

rubrik

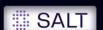Converged Cloud Data Management Platform that provides a Web-Scale backup for virtual environments and ensures high availability of the data.

wasabi hot cloud storage

Universal, one size fits all cloud object-based storage service that eliminates storage tiers and meets all storage and performance requirements.

SailPoint.

Realizes digital transformation quickly & safely through Identity Management.

SALT

API security solution, Salt security provides a cloud-based platform to take stock of API's, compliance auditing, and mostly security.

SentinelOne

Next-Generation Endpoint and Server Security for Windows, OS x and Linux.

SILVERFORT

Protects against data breaches, cyber attacks and insider threats. Patent pending technology to strengthen authentication and access mechanisms.

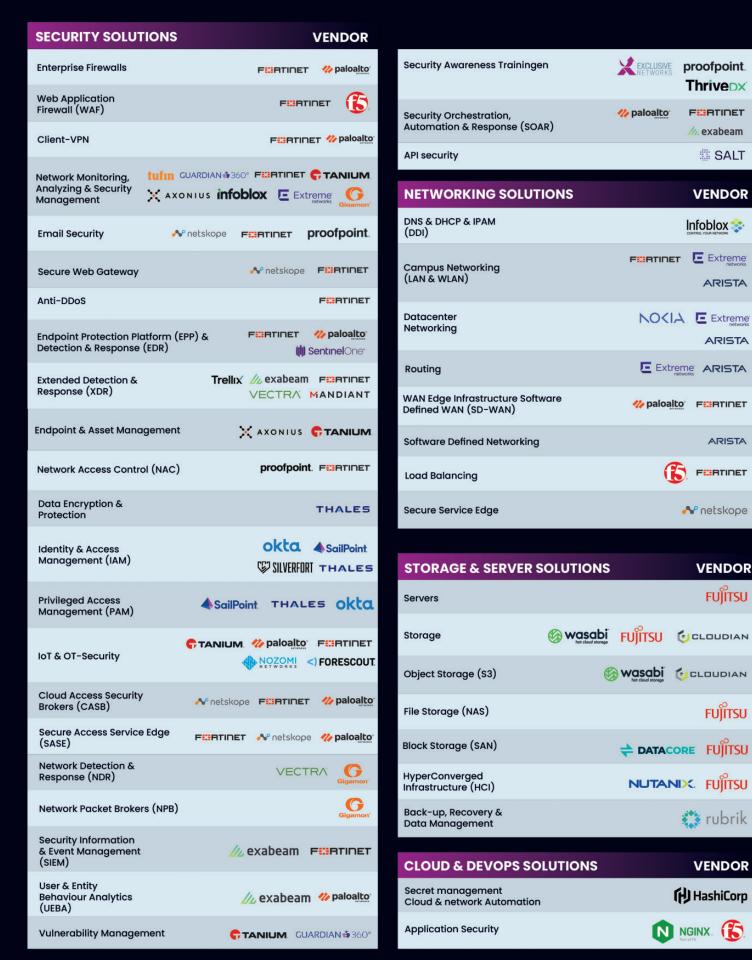**TANIUM.**

Real-time endpoint communication platform that supports large companies with changes and interruptions of IT processes.

THALES

Access Management (2FA), Single Sign-On, Encryption and Key Management solutions.

Solutions.

The possibilities within Exclusive Networks and our broad vendor portfolio are endless. That is why we have made an overview of the technologies with the corresponding vendors. Would you like to know more about our vendors and the solutions they offer? Please contact us.

SECURITY SOLUTIONS — VENDOR

Solution	Vendor
Enterprise Firewalls	FORTINET, paloalto
Web Application Firewall (WAF)	FORTINET, f5
Client-VPN	FORTINET, paloalto
Network Monitoring, Analyzing & Security Management	tufin, GUARDIAN 360°, FORTINET, TANIUM, AXONIUS, Infoblox, Extreme networks, Gigamon
Email Security	netskope, FORTINET, proofpoint
Secure Web Gateway	netskope, FORTINET
Anti-DDoS	FORTINET
Endpoint Protection Platform (EPP) & Detection & Response (EDR)	FORTINET, paloalto, SentinelOne
Extended Detection & Response (XDR)	Trellix, exabeam, FORTINET, VECTRA, MANDIANT
Endpoint & Asset Management	AXONIUS, TANIUM
Network Access Control (NAC)	proofpoint, FORTINET
Data Encryption & Protection	THALES
Identity & Access Management (IAM)	okta, SailPoint, SILVERFORT, THALES
Privileged Access Management (PAM)	SailPoint, THALES, okta
IoT & OT-Security	TANIUM, paloalto, FORTINET, NOZOMI NETWORKS, FORESCOUT
Cloud Access Security Brokers (CASB)	netskope, FORTINET, paloalto
Secure Access Service Edge (SASE)	FORTINET, netskope, paloalto
Network Detection & Response (NDR)	VECTRA, Gigamon
Network Packet Brokers (NPB)	Gigamon
Security Information & Event Management (SIEM)	exabeam, FORTINET
User & Entity Behaviour Analytics (UEBA)	exabeam, paloalto
Vulnerability Management	TANIUM, GUARDIAN 360°

SECURITY SOLUTIONS (continued) — VENDOR

Solution	Vendor
Security Awareness Trainingen	EXCLUSIVE NETWORKS, proofpoint, ThriveDX
Security Orchestration, Automation & Response (SOAR)	paloalto, FORTINET, exabeam
API security	SALT

NETWORKING SOLUTIONS — VENDOR

Solution	Vendor
DNS & DHCP & IPAM (DDI)	Infoblox
Campus Networking (LAN & WLAN)	FORTINET, Extreme networks, ARISTA
Datacenter Networking	NOKIA, Extreme networks, ARISTA
Routing	Extreme networks, ARISTA
WAN Edge Infrastructure Software Defined WAN (SD-WAN)	paloalto, FORTINET
Software Defined Networking	ARISTA
Load Balancing	f5, FORTINET
Secure Service Edge	netskope

STORAGE & SERVER SOLUTIONS — VENDOR

Solution	Vendor
Servers	FUJITSU
Storage	wasabi hot cloud storage, FUJITSU, CLOUDIAN
Object Storage (S3)	wasabi hot cloud storage, CLOUDIAN
File Storage (NAS)	FUJITSU
Block Storage (SAN)	DATACORE, FUJITSU
HyperConverged Infrastructure (HCI)	NUTANIX, FUJITSU
Back-up, Recovery & Data Management	rubrik

CLOUD & DEVOPS SOLUTIONS — VENDOR

Solution	Vendor
Secret management Cloud & network Automation	HashiCorp
Application Security	NGINX Part of F5, f5

Services.

Besides the broad product portfolio, Exclusive Networks is known for its groundbreaking services focused on making it easier for our partners to increase their success with their customers.

TECHNICAL SERVICES

TECHNICAL PRE-SALES SUPPORT
Our experts answer your technical pre-sales questions and are happy to accompany you to your customer to provide advice.

24×7 TECHNICAL HELPDESK SUPPORT (Global Services)
We take the pressure off your support department and offer flexible resources to keep your end customers up and running 24 × 7.

CONSULTANCY SERVICES
Our experts are happy to support you with the most diverse issues. For example, they solve specific problems, but can also implement an entire project.

DEMO, PILOT & POC APPLIANCES
We can provide you with test equipment that can be used for demo, pilot or Proof of Concept.

WIRELESS SITE SURVEY
We recommend a Wireless Site Survey prior to a wireless project. This way you know exactly how many Access Points are required and where they should be placed for optimal coverage.

INSTALLATION & CONFIGURATION SERVICES
We are happy to support you during the implementation / configuration phase of the project.

ELECTROTECHNICAL INSTALLATION SERVICES
Delivery and installation of the complete network cabling are part of the EXN services. Also, the assembly of mount access points to ceilings or walls, complete installations of outdoor wireless configurations, switches, firewalls, servers, etc. in patch cabinets.

PRE-STAGING
Exclusive Networks can fully support you with pre-staging by means of prior configuration, testing and labeling of devices and the worldwide provision of the logistics process.

GLOBAL SERVICES
We can support our partners from A to Z with the roll-out of international projects. This includes consultancy, support and logistics services.

ENGINEER AS A SERVICE MAINTENANCE (ENGAAS)
Give your customers peace of mind by providing them with a skilled engineer within a defined SLA to attend end user sites in response to a reported hardware failure. This service is a complementary extension to the hardware maintenance & RMA service of a vendor and available in 150+ countries.

DEPLOYMENT AS A SERVICE (DEPAAS)
Extend your customers capabilities and geographical reach with implementation and configuration services from Exclusive Networks. Exclusive Networks will mobilize level 1 field service engineers (FSE) to perform remote and/or onsite physical and logical deployment activities for 70+ vendors in 150+ countries.

SHADOW SUPPORT
Shadow Support provides a helpline when there is a shortage of knowledge within your organization. A dedicated engineer will be remotely available for support at the scheduled time, on a recurring basis. The engineers of Exclusive Networks will share their knowledge during the various stages and will respond to questions. The partner will remain responsible and will keep the ownership.

CUSTOMIZATION
Is what you are looking for not listed here? We would be happy to talk to you to come up with a custom solution / service.

SALES SERVICES

COMMERCIAL PRE-SALES SUPPORT
Our sales team has extensive knowledge of our suppliers. They answer your commercial pre-sales questions and support you in making an offer.

RENEWALS
With a no-obligation proactive service, the Renewal team will provide timely information about the expiry of the vendor maintenance contracts. In addition, the Renewal team has specialized knowledge of all vendor maintenance contracts.

EDUCATIONAL SERVICES

TRAININGS
We offer you the opportunity to further professionalize through various training courses, such as sales and technical workshops, tailor-made training and official certification training courses for, among others, Fortinet, Palo Alto Networks, Nutanix, Juniper and F5.

THREAT HUNTING ACADEMY
Unique and exclusively developed training by Exclusive Networks. During this 2-day hands-on training, you will learn everything about advanced attack techniques, detection & response and learn how a SOC operates.

FINANCIAL & LEASING SERVICES

Exclusive Networks offers specialized financing and leasing services that make it easier for you to give customers faster access to innovative and emerging IT technologies.

X-OD
Exclusive On-Demand is an online distribution platform for MSPs and resellers to purchase fully automated software licenses, cloud services and hardware for a price per month or quarter.

For more info about Services Contact us via
services@exclusive-networks.be

About us.

Exclusive Networks is an IT distributor consisting of an enthusiastic team of experienced professionals. We operate in more than 57 countries and have a global network and the ability to lift projects across national borders. In this way we develop new business opportunities generating extra revenue for the channel.

Our strength lies in combining the volume and reach of an international distributor with specialized, value added support. Our disruptive nature enables us to act quick and flexible in our region: *think global, act local.*

Exclusive Networks is always looking for new, innovative technologies and high-end solutions, which we make accessible to resellers, quick and easy. By focussing on our relationship with the reseller we increase business opportunities generating income from the constantly changing technology landscape. You can contact us for: Networking, Cyber Security, Cloud, Wireless, SD-WAN, Storage, IoT-Security, OT-Security, Artificial Intelligence (AI), DevSecOps and Containerization.

GSO Global Services Operation
Exclusive Networks Portfolio of Professional Services

nuaware An Exclusive Networks Company
DevSecOps & Cloud Native Architecture Solutions

X-OD exclusive networks. on demand.
Software & Hardware On-Demand Online Distribution Platform

Please let us know how we can help.

CONTACT
+32(0)15 30 55 10
sales@exclusive-networks.be
www.exclusive-networks.be

EXCLUSIVE NETWORKS BELUX
A. Stocletlaan 202
2570 Duffel